

FIG. 1A

ROLE	INDIVIDUAL
(JOB)	(EMPLOYEE)
REQUIRED SKILL W/ SKILL LEVEL DEFINED PERFORMANCE DESIRED PERFORMANCE METRIC	POSSESSED SKILL W/ SKILL LEVEL KNOWN PERFORMANCE REALIZED PERFORMANCE METRIC

FIG. 1B

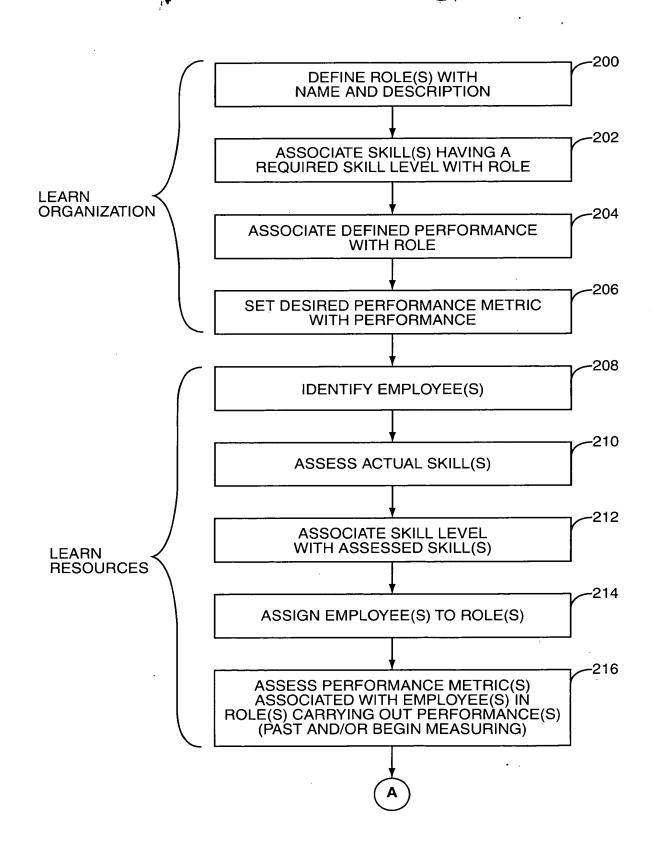


FIG. 2A

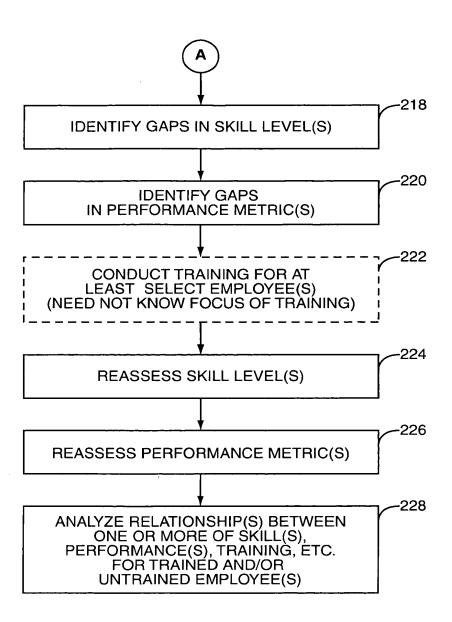


FIG. 2B

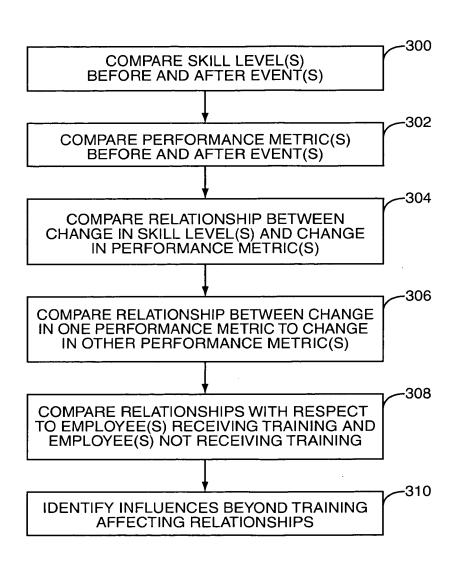
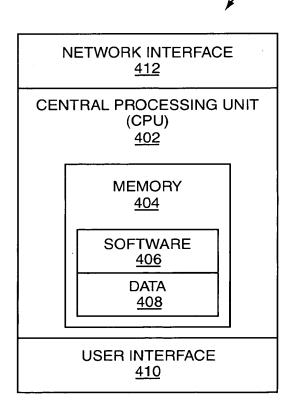


FIG. 3



-400

FIG. 4